



**KARNATAKA STATE AGRICULTURAL
PRODUCE PROCESSING & EXPORT
CORPORATION LIMITED**

(A Government of Karnataka Enterprise)
17, Richmond Road, Bangalore - 560 025
Phone: 22271194, 22243082

**Inviting Eoi from Transaction Advisors for Global
Agri & Horticulture Investors Meet at Bangalore**

The Government of Karnataka proposes to organize Global Agri & Horticulture Investors Meet 2011 for attracting investments in this sector. Expression of Interest (EOI) is invited from experienced and competent Transaction Advisory organizations / consortia for facilitating Transactions, Coordination of Event and Generating investments in Agri Business and allied sectors. Shortlisted organizations will be invited to participate in the bid process.

Interested Transaction Advisory Organizations may obtain details in the website: kappec.kar.gov.in or <http://raitamitra.kar.nic.in> and submit EOIs **before 12.10.2010**



**Karnataka State Agricultural Produce Processing and
Export Corporation Limited (KAPPEC),
No.17, Richmond Road, Bangalore-560025, Phone: 22271194, 22243082**

Proposed Global Agri & Horticulture Investors Meet at Bangalore

*(Details with respect to advertisement appeared in the Newspapers inviting EOI
from Transaction Advisers)*

The Government of Karnataka proposes to organize a Mega Event for promoting investments in the Agri, Horti & related sectors such as Agri Logistics & Supply chain, Agri & Food Processing, Agri Exports, Agri Education, Agri Mechanization & Micro Irrigation, Agri Marketing, Floriculture, Agri inputs, Dairy & Fisheries, Animal Husbandry and allied activities. A Karnataka Agri Development Policy is in the stages of finalization and launch. The Policy is expected to provide the much needed enabling atmosphere for making the sector attractive for investments across the entire chain.

Recognizing the importance of accelerating growth and consequent spin off effects for this vital sector, the Event has been planned with the following objectives:

1. Showcase Karnataka as a significant destination for Agri investment including infrastructure & marketing.
2. Facilitation and services for bringing potential investors in projects to Karnataka.
3. Identification of potential projects and preparation of project profiles as input material for investors.
4. Any other enabling support.

The Government of Karnataka proposes to engage the services of a competent organization for providing (i) transaction advisory for projects in Agri business, (ii) coordination of the Event and (iii) generation of investments for projects in Karnataka during the Event, through MOUs and transactions following 12 months of completion of the Event. Organizations should be capable of marketing of projects and resource mapping of Agri business and value chain.

It is proposed to shortlist competent organizations with specific experience in the Food & Agri business for selection as Transaction Adviser for this Mega Event. The broad scope of services of the Transaction Adviser is being worked out and will be made available to the shortlisted organizations.

Expression of Interest (EOI) is invited from experienced transaction advisory organizations involved in promoting Food & Agri Business through various type of transactions / services. Organizations may send their competency profile as per the format enclosed in Annexe-1.

The details provided will be evaluated and suitable organizations will be shortlisted by a Committee. Shortlisted organizations will be required to participate in the tender process for final selection. The RFP document will be made available to the shortlisted organizations.

The State Government reserves the right to accept / reject any or all the EOIs received without assigning any reasons whatsoever.

EOIs with competency profiles in the format to be sent as soon as possible but not later than 12th October 2010, 4.30 pm at the following address:

CEO & Chief Adviser
Technical Consultancy Services Organisation of Karnataka (TECSOK)
4th Floor, Basava Bhavan, Basaveshwara Circle, Bangalore 560 001

OR

E-mail soft copy to: tecsok1@airtelmail.in

6	Experience in preparation of bid documents and contract documents for projects during the last five years	:	
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Sl. No.	Client	Project and location	Budget involved (Rs. crore)

7	Details of Transaction Advisory/ PMC/PMA services offered during the last five years	:	
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Sl. No.	Client	Nature of Transaction	Amount involved (Rs. crore)

8	<p>Commitment to generate investments in projects through MOUs during the proposed Event and contract agreements/transactions in following period of 12 months</p> <p>(During Global Investors Meet 2010 organized by the Government of Karnataka, over Rs. 5 lakh crores of investment was generated through MOUs in various sectors)</p>	:	Rs. in crores
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9	Details of Assignments in resource mapping / product identification in the value chain	:	
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10	Turnover of the Organization	:	
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Year	Turnover (Rs. crores)	
	Gross	Through Transaction Advisory
2007 - 08		
2008 - 09		
2009 - 10		

11	Details of key personnel with experience of more than five years	:	
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Sl. No.	Area of Specialization	No. of personnel
1	Techno Commercial in Agri & Allied business including aqua culture, apiculture, crop protection etc.	
2	Pre & Post Harvest Technology	
3	Marketing of projects	
4	Finance & Transaction Advisory	
5	Contract & Agreements	

12	Any other relevant details in support of the competency of the organization		
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Date:
Place:

Name, Designation & Signature